

Ericka Andrew, Buyer
 Bid Tabulation 72-23 "School Furniture"
 Ph: 205-325-3581

1							2						3						
TERRELL Enterprises Inc.							School's In LLC d/b/a Schools In						Lakeshore Learning Materials LLC						
GROUP 1: ADMINISTRATION/OFFICE FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF CATALOG LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF CATALOG LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF CATALOG LIST	PRICE	
1	EXECUTIVE DESKS - ABBEY COLLECTION L GROUP - 72"W	9WS2	EA	\$ 7,926.00	48%	\$ 4,121.52	Office Source	DBLFLP101	EA	\$ 1,021.95	5%	\$ 970.85	NO BID	NO BID	EA		5%	\$ -	
2	RECEPTION DESKS - COSMO COLLECTION GLASS TOP RECEPTION DESK - 48"W x 32"D	RCN4731	EA	\$ 3,033.00	48%	\$ 1,577.16	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 1,171.00	5%	\$ 1,112.45	NO BID	NO BID	EA		5%	\$ -	
GROUP 1: TOTAL						\$ 5,698.68							\$ 2,083.30						
GROUP 2: AUDITORIUM FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	
1	PODIUM, INTERION MOBILE PODIUM/LECTURN W/CASTERS, BROWN, MODEL #WB28630MH	600-CH	EA	\$ 605.00	33%	\$ 405.35	Regency Legacy Mobile Lectern	LLC44-XX	EA	\$ 264.95	5%	\$ 251.70	Lakeshore	FF938	EA	\$ 999.00	5%	\$ 949.05	
2	WIRELESS PA SYSTEM, PRO AUDIO PUBLIC ADDRESS SYSTEM WITH WIRELESS MICROPHONE, 40-WATT, 11"W X 11"D X 17"H MODEL #WBB1804274	PRA8000-PRA8-5	EA	\$ 796.00	33%	\$ 533.32	Oklahoma Sound	PRA-8000-PRA8-5	EA	\$ 423.47	5%	\$ 402.30	NO BID	NO BID	EA		5%	\$ -	
3	CHORAL RISERS, NPS 18X96X16 STRAIGHT STANDING CHORAL RISER, BLACK CARPET, SKU: RS16C-10	RS16C-10	EA	\$ 751.00	33%	\$ 503.17	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 399.53	5%	\$ 379.55	NO BID	NO BID	EA		5%	\$ -	
GROUP 2: TOTAL						\$ 1,441.84							\$ 1,033.55						
GROUP 3: CAFETERIA FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	
1	SICO - SENIOR TABLES TC-65	TTC61G	EA	\$ 8,424.00	68%	\$ 2,695.68	AmiTab	MST1212-Dynarock-Powdered Coated Frame	EA	\$ 2,911.95	5%	\$ 2,766.35	NO BID	NO BID	EA		5%	\$ -	
2	SICO - GRADUATE TABLE	STTB61	EA	\$ 7,852.00	68%	\$ 2,512.64	AmiTab	MSR608-Dynarock-Powder Coated Frame	EA	\$ 2,558.95	5%	\$ 2,431.00	NO BID	NO BID	EA		5%	\$ -	
3	SICO - COMMUNICATORS	TTQ61	EA	\$ 10,710.00	68%	\$ 3,427.20	NPS	METS-MDPEPC	EA	\$ 2,081.30	5%	\$ 1,977.24	NO BID	NO BID	EA		5%	\$ -	
4	SICO - COMFORT STOOL GUARDS	8012	EA	\$ 98.00	68%	\$ 31.36	AmiTab	Replacement Stools	EA	\$ 95.00	5%	\$ 90.25	NO BID	NO BID	EA		5%	\$ -	
5	SICO - COMMUNITY TABLE - ALLIANCE	EDAC11A2-1	EA	\$ 10,154.00	68%	\$ 3,249.28	AmiTab	Mobile Conversation Table MCT245-30	EA	\$ 1,997.00	5%	\$ 1,897.15	NO BID	NO BID	EA		5%	\$ -	
6	SICO - LEXINGTON FOLDING BOOTHS	EDFB11-AG	EA	\$ 14,736.00	68%	\$ 4,715.52	AmiTab	MFBS244	EA	\$ 2,909.95	5%	\$ 2,764.45	NO BID	NO BID	EA		5%	\$ -	
7	SICO - MANKATO BOOTHS	EDBO11-C2-G	EA	\$ 8,974.00	68%	\$ 2,871.68	AmiTab	QMS244	EA	\$ 3,940.70	5%	\$ 3,743.67	NO BID	NO BID	EA		5%	\$ -	
8	SICO - QUEUE LINE	EDQL11	EA	\$ 2,554.00	68%	\$ 817.28	AmiTab	Partition246	EA	\$ 754.15	5%	\$ 716.44	NO BID	NO BID	EA		5%	\$ -	
9	SICO - ROLLING TRASH BIN	287979	EA	\$ 976.00	68%	\$ 312.32	Palmer Hamilton	PAL-RR18-20	EA	\$ 1,569.95	5%	\$ 1,491.45	NO BID	NO BID	EA		5%	\$ -	
10	SICO - SINGLE TRASH RECEPTACLE	EDTR14-A1	EA	\$ 4,716.00	68%	\$ 1,509.12	Palmer Hamilton	PAL-RR18-32-X	EA	\$ 1,688.95	5%	\$ 1,604.50	NO BID	NO BID	EA		5%	\$ -	
11	SICO - DOUBLE TRASH RECEPTACLE	EDTR14-C1	EA	\$ 7,014.00	68%	\$ 2,244.48	Palmer Hamilton	PAL-RR18-55-XX	EA	\$ 1,970.95	5%	\$ 1,872.40	NO BID	NO BID	EA		5%	\$ -	
GROUP 3: TOTAL						\$ 24,386.56							\$ 21,354.91						
GROUP 4: CLASSROOM FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	
1	STUDENT DESKS - ARTCOBELL TRAPEZOID 6 DST-T6E	DST-T6E	EA	\$ 390.00	36%	\$ 249.60	Marco Group	MRC-38-2283-XX-XXX	EA	\$ 207.95	5%	\$ 197.55	Lakeshore	LC787 W/Casters	EA	\$ 399.00	5%	\$ 379.05	
2	CLASSROOM SEATING - ARTCOBELL DISCOVER MODEL D10 STACKING CHAIR	D10A	EA	\$ 115.00	36%	\$ 73.60	Academia	ACA-Z28 with Nylon Gliges	EA	\$ 87.95	5%	\$ 83.55	Lakeshore	LC517GA 17.5 in	EA	\$ 97.99	5%	\$ 93.09	
GROUP 4: TOTAL						\$ 323.20							\$ 281.11						
GROUP 5: COMPUTER LAB FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	
1	MOORE COMPANY INC., HIERARCHY CREATOR DESK (ADA), RECTANGLE, STANDARD HEIGHT WITH ADJUSTBLE STEEL LEGS, SKU:1643CMF-8201	1643E-8201	EA	\$ 497.00	28%	\$ 357.84	Moore Co.	1643CX-XXXX	EA	\$ 331.55	5%	\$ 314.97	Lakeshore	LC776 W/Casters	EA	\$ 399.00	5%	\$ 379.05	
2	MONITOR MOUNT, TYGERCLAW LCD6002 DUAL-ARM DESK MOUNT, BLACK	7920H	EA	\$ 688.00	28%	\$ 495.36	Regency	REG-CA2	EA	\$ 129.95	5%	\$ 123.45	NO BID	NO BID	EA		5%	\$ -	
GROUP 5: TOTAL						\$ 853.20							\$ 438.43						
GROUP 6: GYMNASIUM/SPORTS FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	
1	GYM WALL PADS, DRAPER CLASS A FLAME RETARDANT WALL PADS	2400	EA	\$ 300.00	20%	\$ 240.00	Jaypro Tumblingmat	JPS-BMVH-1	EA	\$ 553.95	5%	\$ 526.25	NO BID	NO BID	EA		5%	\$ -	
GROUP 6: TOTAL						\$ 240.00							\$ 526.25						
GROUP 7: LIBRARY FURNITURE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	MFG NAME	MFG NO.	PACK	LIST COST	% OFF LIST	PRICE	
1	BOOKCART-WB MOBILE DEPRESSIBLE BOOK CART LBC1000-242324-AC-D	TO-914-S00	EA	\$ 1,909.00	45%	\$ 1,049.95	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 1,195.65	5%	\$ 1,135.87	NO BID	NO BID	EA		5%	\$ -	

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QTY	DESCRIPTION	MFG	SKU	UNIT	LIST COST	% OFF LIST	PRICE	QTY	DESCRIPTION	MFG	SKU	UNIT	LIST COST	% OFF LIST	PRICE	QTY	DESCRIPTION	MFG	SKU	UNIT	LIST COST	% OFF LIST	PRICE
2	BOOKSHELVES OFFICE SOURCE LAMINATE BOOKCASE 6 SHELVES PL156	Brodart	RP1-863-C00	EA	\$ 1,411.00	45%	\$ 776.05	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 257.95	5%	\$ 245.05	NO BID	NO BID	EA				5%	\$ -		
3	CIRCULATION DESK - WB INLINE CIRCULATION DESK CABINET W/ STANDARD DRAWERS CD6040-364228_AL	Brodart	RP-236-S00	EA	\$ 4,682.00	45%	\$ 2,575.10	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 1,496.80	5%	\$ 1,421.96	NO BID	NO BID	EA				5%	\$ -		
4	CURVED CIRCULATION DESK W/CASTERS MOBILE CURVED CIRCULATION DESK MD1000-AC	Brodart	RP-3M1-S00	EA	\$ 5,707.00	45%	\$ 3,138.85	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 2,856.30	5%	\$ 2,713.49	NO BID	NO BID	EA				5%	\$ -		
5	CONFERENCE TABLE WB BOAT CONFERENCE TABLE CON6334-7036	Wisconsin Bench	CON6334-7036	EA	\$ 2,524.00	45%	\$ 1,388.20	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 1,082.80	5%	\$ 1,028.66	NO BID	NO BID	EA				5%	\$ -		
GROUP 7: TOTAL							\$ 8,928.15						\$ 6,545.03										
GROUP 8: METAL LOCKERS, BATHROOM PARTITIONS AND ACCESSORIES																							
1	ASI DOUBLE TIER HALLWAY LOCKERS, 12"X12"X60" WITH BUILT-IN COMBINATION LOCKS	ASI	Traditional 2T 12x12x60 Bank of 3	EA	\$ 1,270.30	5%	\$ 1,206.79	Tennsco	TNC-DTS-121230-A	EA	\$ 309.95	5%	\$ 294.45	NO BID	NO BID	EA				0%	\$ -		
GROUP 8: TOTAL							\$ 1,206.79						\$ 294.45										
GROUP 9: OFFICE LOUNGE FURNITURE & SOFT SEATING																							
1	ARMLESS CURVED SOFA FOMCORE-F020-67X31X33 CURVED SOFA STANDARD	Fomcore	F020-67x31x33	EA	\$ 8,959.00	33%	\$ 6,002.53	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 3,051.00	5%	\$ 2,898.45	Lakeshore	LC783SL 34H	EA	\$ 1,499.00	5%	\$ 1,424.05				
2	FOMCORE 36" ROUND OTTOMAN WITH 18" SEAT HEIGHT F005-36x18	Fomcore	F005-36x18	EA	\$ 2,686.00	33%	\$ 1,799.62	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 934.95	5%	\$ 888.20	Lakeshore	LC784SL 24X24, Square	EA	\$ 399.00	5%	\$ 379.05				
GROUP 9: TOTAL							\$ 7,802.15						\$ 3,786.65										
GROUP 10: OUTDOOR FURNITURE																							
1	PICNIC TABLES ULTRASITE PICNIC TABLE: HEXAGON, RECYCLED PLASTIC, 72" 26-HEX-CDR	Ultra-Site	26-HEX-CDR	EA	\$ 2,980.00	30%	\$ 2,086.00	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 1,550.95	5%	\$ 1,473.40	NO BID	NO BID	EA				5%	\$ -		
2	PICNIC TABLES GLOBAL INDUSTRIAL 46" ROUND PICNIC TABLE, EXPANDED METAL, BLACK T9F277150BK	Ultra-Site	358-RDV	EA	\$ 2,598.00	30%	\$ 1,818.60	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 1,087.95	5%	\$ 1,033.55	NO BID	NO BID	EA				5%	\$ -		
3	WASTE RECEPTACLES (OUTDOOR) GLOBAL INDUSTRIAL SQUARE PLASTIC WASTE RECEPTACLE WITH DOME LID, 42 GALLON, BLACK T9F641414BK	Ultra-Site	EX-32 w/PL32 & RT-32	EA	\$ 1,279.00	30%	\$ 895.30	SAFO 38-GALLON	SAF-9746	EA	\$ 289.95	5%	\$ 275.45	NO BID	NO BID	EA				5%	\$ -		
GROUP 10: TOTAL							\$ 4,799.90						\$ 2,782.41										
GROUP 11: SCIENCE LAB FURNITURE																							
1	MOBILE SCIENCE DEMO STATION 36" TOP MODEL PLUS DEMONSTRATION MIRROR/WHITEBOARD SC8340-DM-AC	Diversified Wood	4222K/4001K	EA	\$ 4,691.00	36%	\$ 3,002.24	Diversified Woods Crafts - Pricing Only The Demo Table Not The Mirror Or Whiteboard	Div-4222K	EA	\$ 2,123.90	5%	\$ 2,017.71	NO BID	NO BID	EA				5%	\$ -		
GROUP 11: TOTAL							\$ 3,002.24						\$ 2,017.71										
GROUP 12: TABLES & CABINETS																							
1	SICO MULTIAPP TABLE RECTANGLE 72" x 30" STANDARD TRADITIONAL WOOD GRAIN	Sico	TUC22WQI	EA	\$ 3,656.00	60%	\$ 1,462.40	KFI	T3072-B1917-XX-XX-XX BLACK BASE	EA	\$ 622.95	5%	\$ 591.80	Lakeshore	LK197 30X60	EA	\$ 979.00	5%	\$ 930.05				
GROUP 12: TOTAL							\$ 1,462.40						\$ 591.80										
GROUP 13: TABLES & CHAIRS																							
1	FOLDING TABLES - OFFICE SOURCE GBM3072 LT GRAY 30X72	Office Source	GBM3072LT	EA	\$ 362.00	52%	\$ 173.76	National Public Seating	BT3072	EA	\$ 100.75	5%	\$ 95.71	NO BID	NO BID	EA				5%	\$ -		
2	FOLDING CHAIRS-LORELL PLASTIC FOLDING CHAIR, LLR62534	Office Source	FBM03 Priced 4 Per Carton	EA	\$ 596.00	52%	\$ 286.08	National Public Seating 4-Pack 800 Series	NPS-800	EA	\$ 131.93	5%	\$ 125.33	NO BID	NO BID	EA				5%	\$ -		
GROUP 13: TOTAL							\$ 459.84						\$ 221.05										
GROUP 14: WINDOW COVERINGS																							

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1 TERRELL Enterprises Inc.							2 School's In LLC d/b/a Schools In					3 Lakeshore Learning Materials LLC								
QTY	DESCRIPTION	UNIT	CLN-NEXD/price is estimate Shades are priced based on width X height and style of Material	EA	LIST COST	% OFF LIST	PRICE	NO BID - (Do Not Sale)	"LEFT BLANK"	EA	LIST COST	% OFF LIST	PRICE	NO BID	NO BID	EA	LIST COST	% OFF LIST	PRICE	
1	SHADES DRAPER - (1) LOT OF SHADES, MANUAL FLEXSHADE, DRP-DRAPERFLEX-CLND	Draper			\$ 250.00	5%	\$ 237.50				\$ -	0%	\$ -					0%	\$ -	
GROUP 14: TOTAL							\$ 237.50						\$ -							
GROUP 15: FILING AND STORAGE																				
1	BOOKCASE - OFFICE SOURCE LAMINATE BOOKCASE - PL156CG	Office Source	PL156GC	EA	\$ 670.00	38%	\$ 415.40	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 257.95	5%	\$ 245.05	Lakeshore	LC230	EA	\$ 829.00	5%	\$ 787.55	
2	FILE CABINETS -HIRSH HL8000 SERIES LATERAL FILES 36"W	Hirsh	HL8000	EA	\$ 1,265.00	38%	\$ 784.30	Hirsch HL 10000 Series	HIR-14986 3-Drawer 36" Lateral File	EA	\$ 500.95	5%	\$ 475.90	NO BID	NO BID	EA		0%	\$ -	
3	2-DRAWER LATERAL FILE CABINETS - WORKSIMPLI LOCKING PL112	Office Source	PL112	EA	\$ 1,248.00	38%	\$ 773.76	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 482.95	5%	\$ 458.80	NO BID	NO BID	EA		0%	\$ -	
GROUP 15: TOTAL							\$ 1,973.46						\$ 1,179.76							
GROUP 16: STEM/STEAM																				
1	TEACHER WORKSTATION/DESK -URBAN EDGE XL CLW7253-343440-AC	WB Manufacturing	XL CLW7253-343440-AC	EA	\$ 4,632.00	45%	\$ 2,547.60	"LEFT BLANK"	"LEFT BLANK"	EA	\$ 2,157.00	5%	\$ 2,049.15	Lakeshore	LC259	EA	\$ 1,199.00	5%	\$ 1,139.05	
4	STORAGE CABINETS - SSG0372-5AC 48 TOTES, DOORS 42X72X23	WB Manufacturing	SSG0372-5AC-48	EA	\$ 6,979.00	45%	\$ 3,838.45	LEFT BLANK"	"LEFT BLANK"	EA	\$ 2,994.00	5%	\$ 2,844.30	Lakeshore	LK428 36 Trays	EA	\$ 1,999.00	5%	\$ 1,899.05	
GROUP 16: TOTAL							\$ 6,386.05						\$ 4,893.45							
GROUP 17: VISUAL DISPLAY																				
1	CHALKBOARD, AARCO PRODUCTS, ALL PURPOSE PROFESSIONAL SERIES PORCELAIN CHALKBOARD 24"X36", WALL-MOUNTED, METAL FRAME, 120A-23CG	AARCO	120A-23CG	EA	\$ 185.42	28%	\$ 133.50	None Of Our Manufactureres Make Wall Mounted Chalkboards Anymore	"LEFT BLANK"	EA	\$ -	5%	\$ -	NO BID	NO BID	EA		5%	\$ -	
2	WHITEBOARD, AARCO PRODUCTS, SYNCOAT WHITE MARKERBOARD, 24"X36", APS2436	AARCO	APS2436	EA	\$ 112.29	28%	\$ 80.85	Master Vistion	MAS-CR0601170MV	EA	\$ 70.95	5%	\$ 67.40	Lakeshore	PH347	EA	\$ 149.99	5%	\$ 142.49	
GROUP 17: TOTAL							\$ 214.35						\$ 67.40							
GROUP 1 THROUGH 17							\$ 69,416.31						\$ 48,097.25							
Guaranteed Maximum Discount Available If Contract Is renewed for 2nd Year							"As Quoted"	Guaranteed Maximum Discount Available If Contract Is renewed for 2nd Year					5%	Guaranteed Maximum Discount Available If Contract Is renewed for 2nd Year					5%	
Guaranteed Maximum Discount Available If Contract Is renewed for 3rd Year							"As Quoted"	Guaranteed Maximum Discount Available If Contract Is renewed for 3rd Year					5%	Guaranteed Maximum Discount Available If Contract Is renewed for 3rd Year					5%	
Award of All Items. Indicate Any Additional Discount For Award Of All All Items To Your Company:							2%	Award of All Items. Indicate Any Additional Discount For Award Of All All Items To Your Company:					N/A	Award of All Items. Indicate Any Additional Discount For Award Of All All Items To Your Company:					5%	
Payment Discount: Discount For Payment Of Invoice Within 20 days Of Receipt Is: ___ Payment Discounts Of 20 or More Days Will Be Consider In Award Of Bid. The County Will Not Take Discounts That Are Not Earned							1%	Payment Discount: Discount For Payment Of Invoice Within 20 days Of Receipt Is: ___ Payment Discounts Of 20 or More Days Will Be Consider In Award Of Bid. The County Will Not Take Discounts That Are Not Earned					N/A	Payment Discount: Discount For Payment Of Invoice Within 20 days Of Receipt Is: ___ Payment Discounts Of 20 or More Days Will Be Consider In Award Of Bid. The County Will Not Take Discounts That Are Not Earned					0%	

1 TERRELL Enterprises Inc.		2 Schools In LLC d/b/a Schools In		3 Lakeshore Learning Materials LLC	
Notification of Intent to Respond	YES	YES	YES	YES	YES
Bid Form	YES	YES	YES	YES	YES
Experience Statement	YES	YES	YES	YES	YES
Non-Collusion Affidavit	YES	YES	YES	YES	YES
Affidavit of Contractor	YES	YES	YES	YES	YES
EEOC Form	YES	YES	YES	YES	YES
Debarment Statement	YES	YES	YES	YES	YES
Signature Page	YES	YES	YES	YES	YES
PACA Required Forms	YES	NO	YES	YES	YES
Addendum 1	YES	YES	YES	YES	YES
Addendum 2	YES	YES	YES	YES	YES

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Group	CATEGORY	1	2	3
		Terrell Enterprises	School's In LLC d/b/a Schools In	Lakeshore Learning Materials LLC
		% OFF CATALOG LIST	% OFF CATALOG LIST	% OFF CATALOG LIST
1	ADMINISTRATION FURNITURE	48%	5%	5%
2	AUDITORIUM FURNITURE	33%	5%	5%
3	CAFETERIA FURNITURE	68%	5%	5%
4	CLASSROOM FURNITURE	36%	5%	5%
5	COMPUTER LAB FURNITURE	28%	5%	5%
6	GYMNASIUM/SPORTS FURNITURE	20%	5%	5%
7	LIBRARY FURNITURE	45%	5%	5%
8	METAL LOCKERS, BATHROOM PARTITIONS, AND ACCESSORIES	5%	5%	0%
9	OFFICE LOUNGE FURNITURE & SOFT SEATING	33%	5%	5%
10	OUTDOOR FURNITURE	30%	5%	5%
11	SCIENCE LAB FURNITURE	36%	5%	5%
12	TABLES & CABINETS	60%	5%	5%
13	TABLES & CHAIRS	52%	5%	5%
14	WINDOW COVERINGS	5%	NO BID	0%
15	FILING & STORAGE	38%	5%	5%
16	STEM/STEAM	45%	5%	5%
17	VISUAL DISPLAY	28%	5%	5%
One-time logo set-up fee, per logo style:		\$ 400.00	Varies By Manufacturer	NO BID
Delivery is guaranteed not later than ____days after order date:		45 to 90 Days	Varies	7-21 Business Days
Link to Online Catalog ² :		www.terrellenterprises.com	www.schoolsin.com	www.lakeshorelearning.com/

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Contact Information		
1	Terrell Enterprises	Address: P.O. BOX 461 Greenville, Al 36037 Contact: Al Brannon Email: al@terrellenterprises.com Ph: 334-382-7415 Fax: 334-382-7415
2	Schools In LLC d/b/a Schools In	Address: 4540 Cooper Road #305 Cincinnati, OH 45242 Contact: Barbara Geiler Email: barbara.geiler@schoolsinc.com Ph: 1-877-839-3330 Fax: 1-877-296-3336
3	Lakeshore Learning Materials LLC	Address: P.O. BOX 461 Greenville, Al 360372695 E. Dominquez St. Carson CA 90895 Contact: Johanna Lopez Email: biddept@lakeshorelearning.com Ph: 1-800-421-5354 Fax: 310-537-